



LEADING INNOVATION FOR GREENER TOMORROW Jan 2013

Mr. Hideyuki Kumazawa TOSHIBA Director - EMEA

Mr. Nick Ball Engineering Director - TOSHIBA EMEA



TOSHIBA Carrier

Introduction

Hideyuki Kumazawa Toshiba Director

TOSHIBA's DNA

Toshiba's Monozukuri DNA – curiosity and passion

"Our commitment to excellence in manufacturing."

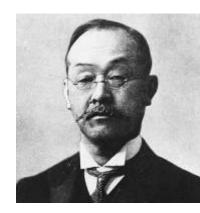
Not only has this spirit been evident since Toshiba's foundation, it also underpins Toshiba Group's "Commitment to People, Commitment to the Future."

Founder:

Tanaka

Man-nen Dokei





1890 Founder: Ichisuke

Fujioka



Japan's first electric Incandescent bulbs

Committed to People, Committed to the Future. TOSHIBA



Established:	July 1875 by Hisashige Tanaka		
Capital:	439.9 billion JPY (5.4 billion US\$)		
Total Assets:	5,731 billion JPY (69.9 billion US\$)		
Headquarters:	Shibaura, Minato-ku, Tokyo, Japan		
Employees:	210 thousand (world wide)		
Net sales:	6,100 billion JPY (74.4 billion US\$)		
Overseas sales ratio:	55%		
Consolidated subsidiaries:	554(Japan: 188, Overseas: 366)		

•As of March 31, 2012 •Note U.S. dollar amounts have been converted at the rate of US1 = 482, for convenience only.

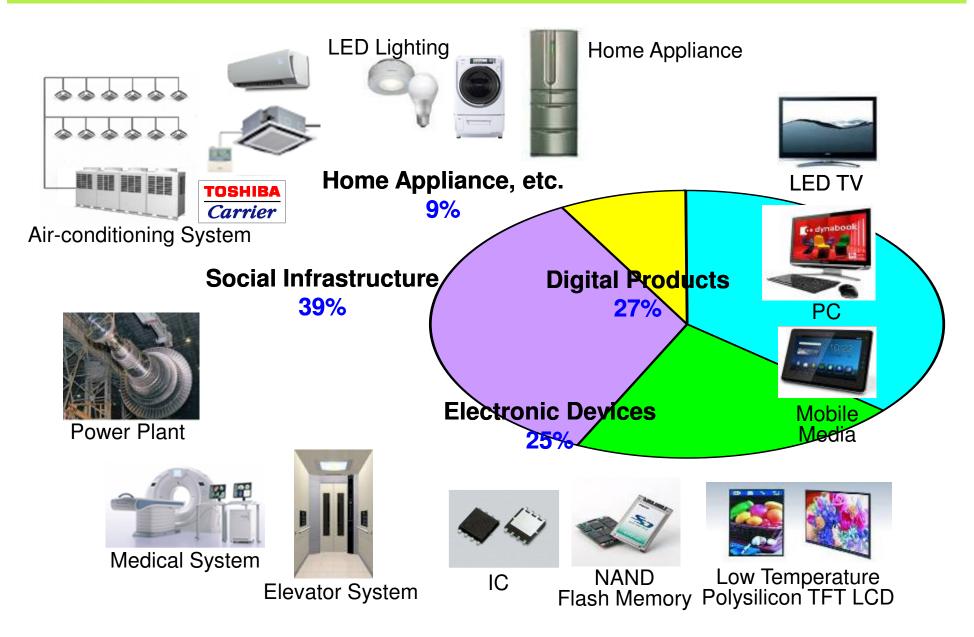


TOSHIBA HQ in Tokyo

TOSHIBA's Business Products

TOSHIBA

AIR CONDITIONING





Toshiba Carrier Corporation



The alliance between TOSHIBA and Carrier was born.

Toshiba Carrier Corporation

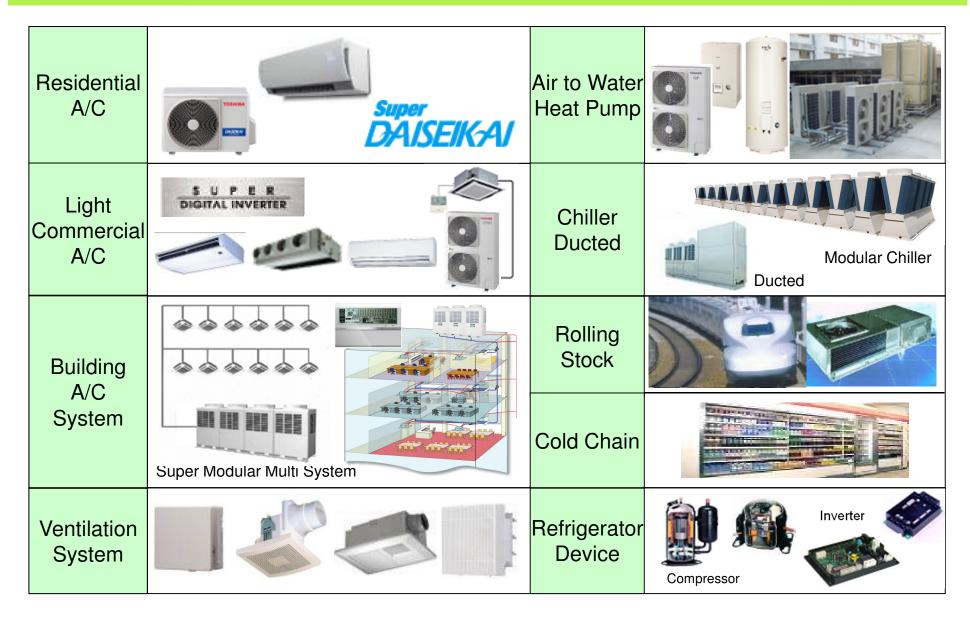
Company name:	TOSHIBA Carrier Corporation			
Headquarters:	Tokyo, Japan			
Shareholders:	Toshiba 60%/ Carrier 40%			
President & CEO:	Akira Inoue			
Group company:	17 (Japan 8, Overseas 9)			
Employees:	About 3,200			





TOSHIBA AIR CONDITIONING

Toshiba Product Range

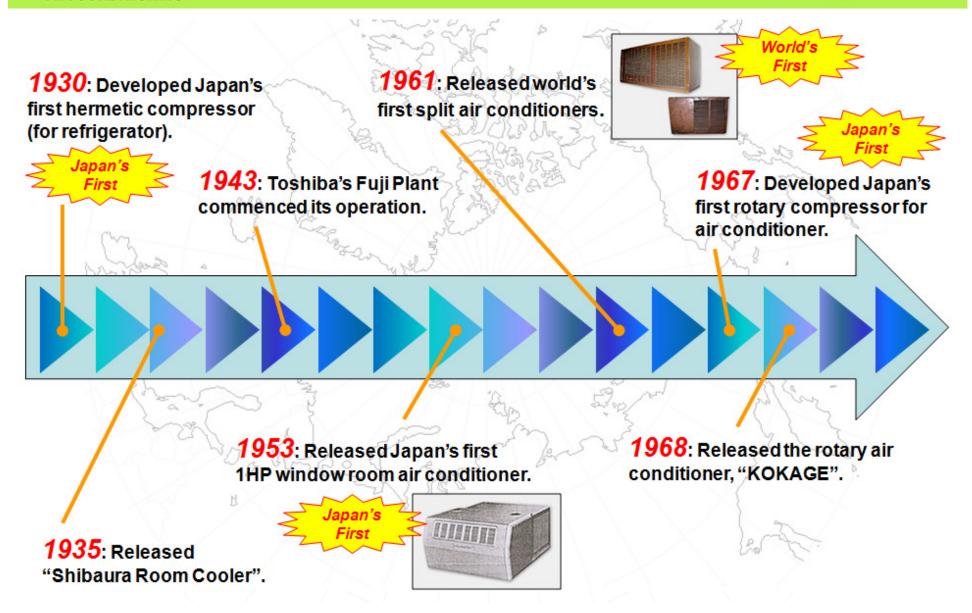


TOSHIBA AIR CONDITIONING

Receiving Awards

1999	Energy Saving Award	Gold	Room AC	
2000			Room AC	
2001	Energy Saving Award	Sliver	DC Twin Compressor	- Contraction of the
	Energy Saving Award	Bronze	LC	
	JSP of Machine Industry Award		Helical Compressor	CERESE C
2002			LC	林治成部大切的 用新聞和用用
	Energy Saving Award	Bronze	Ventilation	Anderson BANA BANA
	JEC Advanced Technology Award		DC Twin Vector Control Compressor	Aures,
2003	Energy Saving Award	Sliver	LC	省工术大賞
2004	Energy Saving Award	Sliver	Room AC	
	Energy Saving Award	Sliver	Super MMS	SUPER Burns Monage Racin Burns of Class
	Energy Saving Award	Bronze	Ventilation	
2005	Energy Saving Award	Sliver	LC	U.S. Green Building Council
	JEC Advanced Technology Award		Inverter(IPDU)	BURT HILL INDIA AHWEDABAD, GUJARAT, INDIA
2006	Energy Saving Award	Sliver	Showcase	LEED for Commercial Interiors
2007	Energy Saving Award	Gold	Super Flex Modular Chiller	the star Re-
2008	Energy Saving Award	Gold	Super Power Eco Cube	
2009	Energy Award in Korea	Gold	Super MMS(10HP)	97 f.Mi
2010	LEED Green Building Certificate in India	Platinum	Super MMS 🛛 💦	高峰、暨颁奖
	China HVAC Brand Award for Best energy saving	Gold	Super MMS	
2011	Energy Award in Korea	Gold	Super MMS-i(14HP)	
2012	Energy Award in Korea (Part load)	Highest class	Super MMS-i	

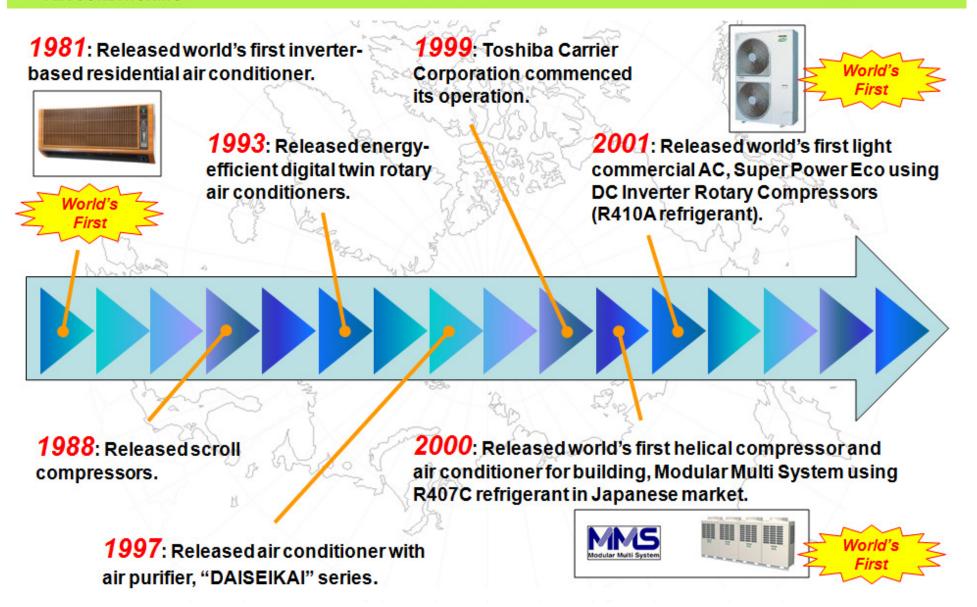
TOSHIBA AIR CONDITIONING Toshiba Air Conditioners' History



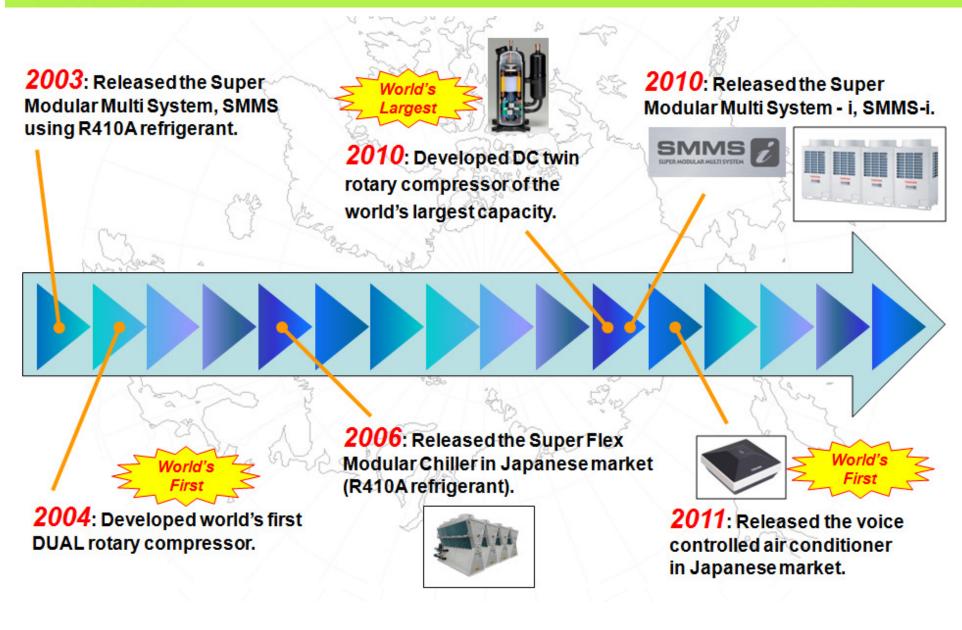
Toshiba Air Conditioners' History

TOSHIBA

AIR CONDITIONING



TOSHIBA AIR CONDITIONING Toshiba Air Conditioners' History





Thank you!